



Airline Component Parts Corporate Backgrounder

AEREOS, a Texas-based company with offices in DFW and Miami, is dedicated to providing our airline, MRO and OEM customers with the latest in quality aircraft parts, MRO services, exceptional customer services and value from Airline Component Parts (ACP) and the other of our family of five award-winning companies: Atlas Aerospace, EulesAero and Aervit. With more than 100 years of combined industry experience and 150 highly skilled aircraft professionals and craftsmen, Aereos companies go above and beyond to expand their wealth of knowledge continually to develop and master better methods, improve process efficiencies and accelerate delivery time. We are passionate and driven to retain the reputation and trust we've built with our customers for proven reliability.

Our family of companies

Aereos operates as the parent company strategically leading all five companies with a singular focus.



Atlas Aerospace is an FAA-certified 145 repair station founded in 1978 and renowned for its quality, workmanship, fast turnaround times, exceptional customer service and extended on-wing performance in support of our airline, OEM and MRO customers from around the world.



Airline Component Parts (ACP) is an FAA-certified 145 repair station, operating since 1994, specializing in the development of DER repair solutions focused on high-value expendable components.



With more than 50 years of supporting the aviation industry, EulesAero employs state-of-the-art equipment, extensive parts manufacturing experience and adaptable, cost-effective processes to support the industry's most precise requirements.



Aervit is a specialist in the acquisition and teardown of commercial aircraft, providing rotatable spares to our airline, MRO and OEM partners.

Our navigation

Our vision, mission and values are constant reminders of why our business exists, what we hope to accomplish and that for which we stand. They shape the direction of our organization's future and

provide guiding principles for us to follow. They represent our highest priorities and deeply held driving forces. Some companies write their vision, mission and values because they know they are expected. We wrote them to remind us how to live every day as we work with each other and work with and serve others. We encourage others around us to tell us how we are doing so that we may improve and go above and beyond in all we do. These are actions, not merely statements, which permeate our culture and our work.

Vision

To provide superior component repair and overhaul, DER repair solutions and precision manufacturing of critical components to keep the world flying safely, reliably and cost effectively.

Mission

Our passion for flying drives our experienced team to go above and beyond to serve our global airline, OEM and MRO customers. We are experts in component repair and overhaul, DER repair solutions and precision manufacturing of critical components. We are specialists committed to fast turn times, exceptional customer service and proven reliability to keep the world flying. We care about our customers, those flying with our customers, our employees and the world of aviation.

Values

Dynamic	We are self-starters who act with a sense of urgency; we energetically solve relevant customers' and colleagues' problems.
Adaptable	We seek out opportunities to find and master new ways to better serve our customers and use our internal resources.
Authentic	As we grow, we will remember our "small company" roots. We treat our customers and each other with genuine respect.
Trustworthy	We act with integrity and strive to meet all of our commitments in our dealings with our customers and amongst ourselves.
Learning	We continuously learn as an organization. We develop new skills and capabilities to better serve our customers.

Our journey through time

Aereos, as the parent company of a family of five companies (Airline Component Parts, Atlas Aerospace Accessories, EulesAero and Aervit), is composed of teams of individuals with years of experience in the aviation industry, many of whom were inspired by experiences in their youth. These persons are passionate about serving our customers' needs quickly, efficiently and with reliable results while enjoying working together to create quality parts and provide exceptional service. We are experts in component repair and overhaul, DER repair solutions and precision manufacturing of critical components. Throughout the years, we have expanded capacities by merging, buying and starting companies to add people, experience, equipment, parts and processes that continually make our

companies better. Along our path of growth, we have promoted from within and hired employees to build a stronger, smarter, more efficient company of persons who share and learn from each other.

Our strategic focus makes our company and people better at what we do and how we do it. As important as the growth and efficiencies are, we never lose sight of maintaining our mission and purpose. Our vision and goals reach for the skies. Our values and cultures keep us grounded.

Airline Component Parts (ACP) was incorporated in 1993 by its founder and current Accountable Manager Terry R. Robe and started its operations in Euless, Texas originally performing minor repairs on sensors and switches, and mechanical components. ACP's employees have over 150 years of experience maintenance and repair of aircraft. One of those longtime employees is Terry R. Robe who received the "Master Mechanic" Award by the Department of Transportation Federal Aviation Administration (FAA) for 50 years of dedicated service and technical expertise in the field of aviation. In 2012, EulessAero bought ACP, who had a long history of working with recognized names in the industry, and changed its focus from minor repairs to converting high-value expendable parts, into rotables. Patrice Sparks, who has 30 years of aviation industry experience, was named COO in 2013. Quantum MRO Logistics ERP software was implemented in 2015 to reduce turn times, improve customer service and reach or exceed production goals. Atlas Aerospace and ACP work together on projects that can be repaired by ACP versus replaced at Atlas. This synergy between the companies saves the customer time and money.

- 1965 **EulessAero** developed out of a company (Trio Manufacturing) formed more than 50 years ago with a few machinists making parts manually.
- 1978 **Atlas Aerospace** was founded in Miami, Florida more than 38 years ago as an FAA-certified 145 repair station.
- 1980 **EulessAero** established its headquarters in Euless, Texas during the time the company moved away from manual machining practices and into CNC machining, allowing for machining of more complex part numbers.
- 1993 **Airline Component Parts (ACP)** was incorporated by its founder and current Accountable Manager, [Terry Robe](#).
- 1994 **ACP** started operations in Euless, Texas originally performing minor repairs on sensors and switches, and mechanical components.
- 1998 **Aerotech Engineering (Aerotech)**, formed as an FAA-PMA parts manufacturer, was co-founded by David Baker, an experienced aviation executive (and current Aereos Partner).
- 1999 **EulessAero** enlisted William Montgomery's (current Aereos Partner) to help with strategic management and decisions.
- 2005 **EulessAero** and **Aerotech** (later referred to as EulessAero) merged their businesses after years of Aerotech commissioning EulessAero to make parts for them.
- 2005 **EulessAero** added William Montgomery to their management team.
- 2005 **EulessAero** implemented Industrios ERP to transition the company from a traditional job shop to a manufacturing facility that understands market demands, ordering patterns and forecasts.
- 2006 **EulessAero** hired Chris Baumann, who has 20 years of experience in manufacturing with 15 of them in aviation, as the Manufacturing Manager.
- 2007 **EulessAero**, a precision complex parts manufacturer, parts developer and engineering facility, increased its manufacturing capabilities to include exotic and plastic materials.

- 2008 **EulessAero** hired longtime aviation industry expert Patrice Sparks as its Director of Quality.
- 2009 **EulessAero** purchased Sky USA to continue to expand its machine capabilities.
- 2010 **ACP's** current Accountable Manager, Terry Robe, was honored with the Charles Taylor "Master Mechanic" [Award](#) by the Department of Transportation Federal Aviation Administration (FAA) for 50 years of dedicated service and technical expertise in the field of aviation.
- 2012 **EulessAero** bought **ACP**, who had a long history of working with recognized names in the industry, and changed its focus from minor repairs to converting high-value expendable parts, into rotables.
- 2012 **EulessAero** diversified its services by starting **Aervit**, a specialist in the acquisition and teardown of commercial aircraft, providing rotatable spares directly to its airline, MRO and OEM partners, along with ACP and Atlas Aerospace in support of their rotatable exchange core services.
- 2013 **Aereos** was formed as the parent company of the companies acquired and those to be acquired or founded with the purpose of adding strategic focus, improving systems and increasing capabilities while retaining the culture and attention to customer service. Aereos' management includes Partners, [William Montgomery](#), a strategy expert specialized in working on investments in turnaround companies, and [David Baker](#), a 30-year veteran in the aviation industry.
- 2013 **EulessAero** promoted [Chris Baumann](#), with many years of experience in manufacturing in the aviation industry, from Manufacturing Manager to COO.
- 2013 **ACP** named [Patrice Sparks](#), who has 30 years of aviation industry experience, as COO.
- 2013 **Aereos** bought **Atlas** and focused its strategy of repairing key components within its core competency to reduce turn times and increase revenue and profits.
- 2013 **Aereos** named David Baker, an experienced aviation executive, as CEO at **Atlas Aerospace**.
- 2014 **Atlas** hired [Hollmann Guevara](#), who has a 28-year career in aviation, as its General Manager.
- 2014 **Aereos'** William Montgomery honored with the 40 Under 40 award as one of the top business executives in the Dallas-Fort Worth area
- 2014 **Aereos** bought **MMI Precision** in Phoenix, Arizona and moved its experienced personnel and assets to **EulessAero** to increase the industry knowledge base and the number and types of machines, allowing EulessAero to increase its production capabilities.
- 2014 **Atlas** implemented Quantum MRO Logistics ERP software to reduce turn times, improve customer service and reach or exceed production goals.
- 2015 **ACP** implemented Quantum MRO Logistics ERP software to reduce turn times, improve customer service and reach or exceed production goals.
- 2016 **Aereos** rebranded itself and its family of companies to unify its messaging, image and communications.

Our management team

As a team, we are experienced in the areas of management, focus, leadership, implementation, component repair, asset management and extensive aviation industry knowledge.

Patrice Sparks, COO

Patrice, who has spent her entire career in the aviation industry, has worked for Airline Component Parts (ACP) and the Aereos family of companies for 8 years and has been instrumental in ACP's success.

She led the implementation of the strategic transition from a focus on simple switches and mechanicals to specializing in the development of DER repair solutions focused on high-value expendable components. Patrice's ability to multi-task, look at a situation from all sides before making a decision, stay dedicated to completing goals, work well with her team and insist on exceptional customer service made for a successful transition. Her experience and qualifications include certified repair stations, EASA, manufacturing, PMAs, AS9100 Rev C and AS9110B.

Terry Robe, Accountable Manager

After serving in the military, Terry began his commercial aviation career in 1965 as a maintenance professional working for industry leaders, including Southwest Airlines, Continental Airlines, Trans World Airlines (TWA) and Texas International Airlines. With his vast airline experience, several years of running a repair station and his understanding of the industry needs, he incorporated Airline Component Parts (ACP) in 1993 and started operating it as an FAA-certified 145 repair station in 1994. Now with ACP as one of Aereos' four companies and with Terry's assistance, the company has expanded to specialize in the development of DER repair solutions focused on high-value expandable components. Terry earned a B.S. in Engineering and is an FAA A&P licensed mechanic.

Terry was honored in May of 2010 with the Charles Taylor "Master Mechanic" [Award](#) by the Department of Transportation Federal Aviation Administration (FAA) for 50 years of dedicated service, technical expertise, professionalism and many outstanding maintenance contributions to further the cause of aviation safety. This elite award has been given to fewer than 100 people in Texas and fewer than 1,500 overall.

Andy Hobbs, Director of Maintenance

As Director of Maintenance, Andy manages ACP's production floor where he puts his great skills of asset management, attention to detail and multi-tasking to good use. His determination to complete work on time and on budget with zero defects is intrinsic to the nature of the whole team. With his love of flight, Andy spent nine years of active duty serving in the U.S. Marine Corps as a CH-46E crew chief and gunner. He continued his career as a CH-46E standardization instructor with DynCorp International and then as a Quality Engineer with Triumph Aerostructures.

Our customers

Some of our highly recognized customers include the following:

- AJW TECHNIQUE INC. (WALTER)
- HEICO COMPONENT REPAIR
- Lufthansa TECHNIK AG
- American Airlines
- Honeywell
- Southwest Airlines
- FedEx
- Korean Air